## Ooma, Inc. costs and expenses excluded from non-GAAP values (unaudited)

F3Q16 (in thousands)	Cost of Revenue		Operating Expenses			Total
	Product S	Service	Sales and Marketing	Research and Development	General and Administrative	
Stock-based compensation and related taxes  Amortization of acquired intangible assets	\$31	\$107 41	\$194	\$487 1	\$617 56	\$1,436 98
Change in fair value of acquisition-related contingent consideration Total	\$31	\$148	\$194	\$488	43	43 \$1,577